The leading banking organizations of the future will be those that act now to reinvent how they allocate tasks, structure roles, augment workers' creativity and expertise with technology, leverage smart technology for automation, and develop the skills of their people for the digital age.

AUTOMATION DRIVES SIGNIFICANT COST SAVINGS, BUT AUGMENTATION UNLEASHES MASSIVE PRODUCTIVITY GAINS

UNLOCKING UP TO \$70 BILLION OF INDUSTRY VALUE

Projected cost savings and productivity gains through automation and augmentation North America 2018 - 2025

CUMULATIVE COST SAVINGS DUE TO AUTOMATION



INCREMENTAL INCREASE IN PRODUCTIVITY DUE TO **AUGMENTATION**

\$72bn 43% of tasks

LOW

ESTIMATE

\$15bn

7% of tasks

\$87bn \$140bn

Financial Services

HIGH

ESTIMATE

\$23bn

10% of tasks

\$117bn 48% of tasks

\$45bn

LOW

ESTIMATE

\$8bn

7% of tasks

\$37bn

43% of tasks

48% of tasks

HIGH

ESTIMATE

\$11bn

10% of tasks

\$59bn

Banking

AUTOMATION + AUGMENTATION

50% of tasks

58% of tasks

50% of tasks

\$70bn 58% of tasks

PERCENTAGE OF BANKING TASKS THAT CAN BE **ATED AND AUGMENTED BY 2025, BY**

Numbers rounded to the nearest 1%

ROLES	AUTOMATION (LOW-END ESTIMATES)	AUGMENTATION (LOW-END ESTIMATES)	AUTOMATION + AUGMENTATION
LOAN OFFICER	8%	46%	54%
FIRST-LINE SUPERVISOR, OFFICE AND ADMIN	8%	44%	52%
LOAN INTERVIEWER AND CLERK	8%	44%	52%
TELLER	7%	44%	51%
CUSTOMER SERVICE REPRESENTATIVE	6%	31%	37%

THE BLENDED WORKFORCE

To leverage the full power of augmentation and automation, banks need to engineer the roles of the future and determine where to:

- Build the workforce's competences from within;
- · Buy capabilities through external recruitment;
- Borrow by creating multidisciplinary teams with capabilities acquired from other departments from within the organization or external partners; or
- Automate by assigning specific tasks to a robot or AI.

NEW BUSINESS MODELS, NEW WORKFORCE ROLES

AI and other intelligent automation tools will free people to do what they do best:



HEAT (HUMANITIES, ENGINEERING, ARTS AND TECH) SKILLS ARE KEY IN NEXT-GENERATION ROLES

Data translator—blends math, IT and creative skills to analyze data and articulate its story.

Value architect—shapes business questions that require evidence-based answers.

WORKING WITH AI: TRAINERS, MAINTAINERS & SUSTAINERS

- Trainers work with AI to teach social and linguistic subtleties.
- Maintainers monitor Al decisions to ensure accuracy, e.g. reasonableness of financial predictions and error rates.
- Sustainers watch AI output like hiring recommendations or mortgage approvals to ensure fairness.

A FUTURE-READY STRATEGY FOR THE **WORKPLACE**

Banks should:

- Map jobs, roles, tasks and processes, and gain an understanding of where they should build, buy, borrow or bot;
- Use predictive analytics and AI to understand and shape their future workforces;
- Nurture a culture of lifelong learning.

Methodology

Accenture Research economic model based on employment data from O-Net Online and Bureau of Labor Statistics 2017, forecasted inflation data from the International Monetary Fund (IMF) and job cluster and base cost-saving scenarios from the Accenture report, <u>It's Learning</u>. <u>Just Not As We Know It</u>.